

Strength of earnings and fundamentals

Third quarter 2009

Madrid, October 27th 2009

www.bbva.com













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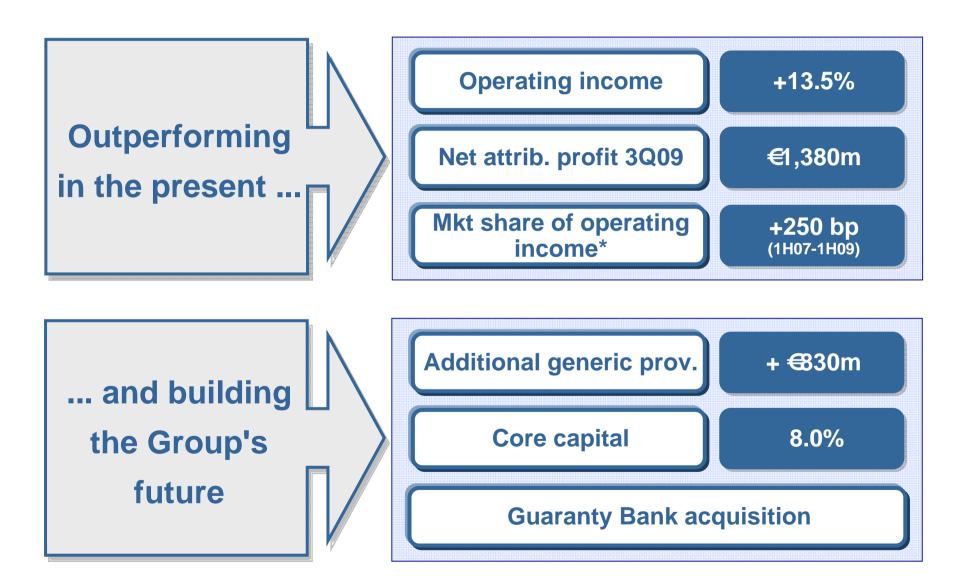
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Strength to build the future





Highly positive developments in 3Q09...

High recurrent earnings

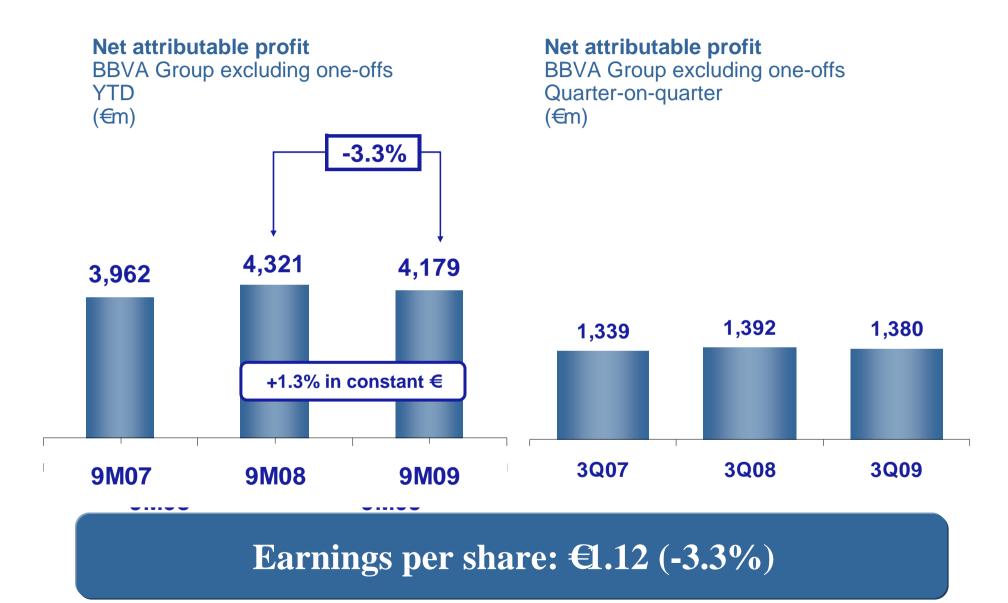
Excellent risk management

Capital strength and superior profitability

Strong franchises – still growing

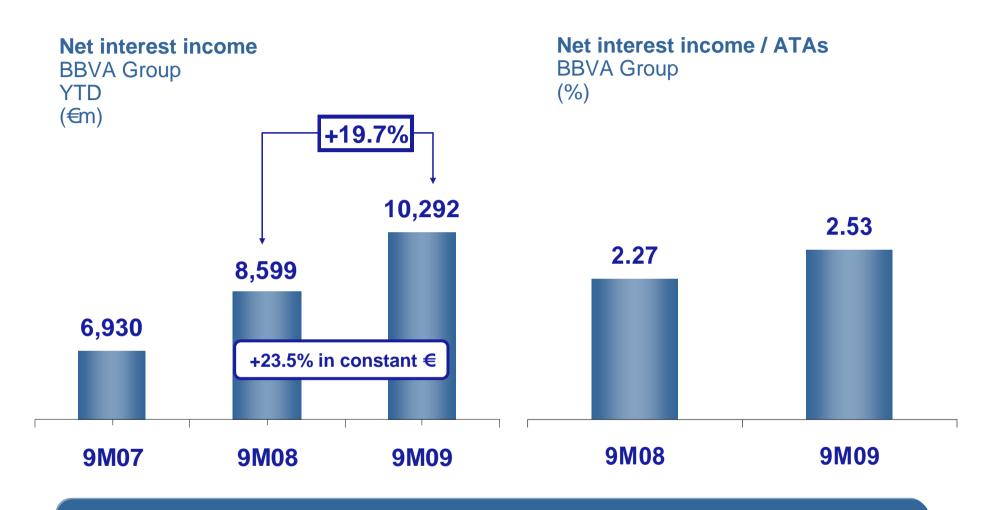


High recurrent earnings despite environment





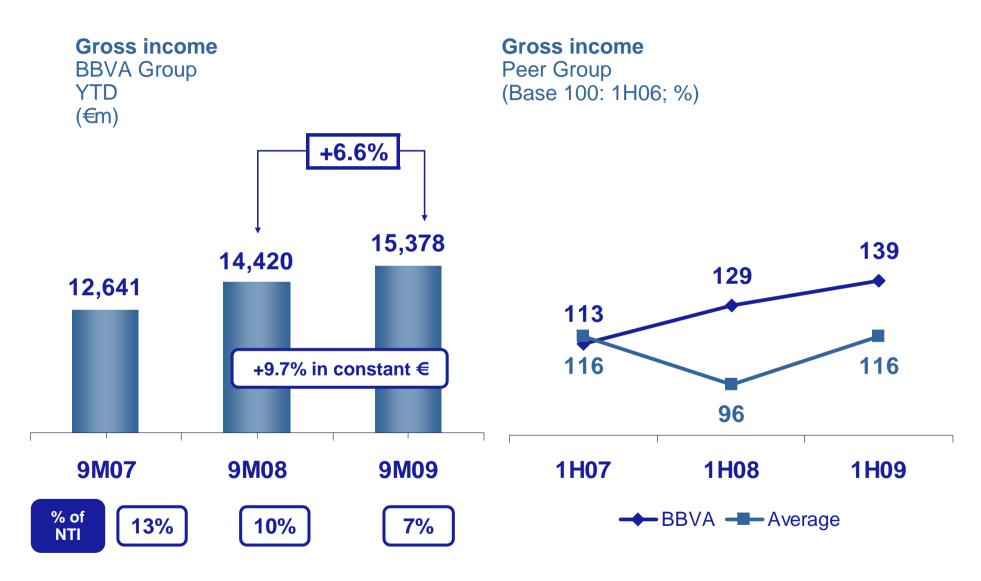
Buoyant net interest income...



Sustained year-on-year growth at about 20% in recent quarters



... plus high quality gross income with little volatility

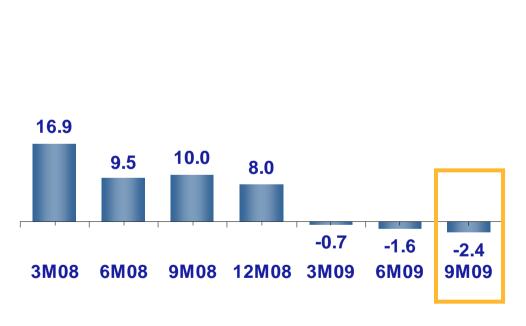


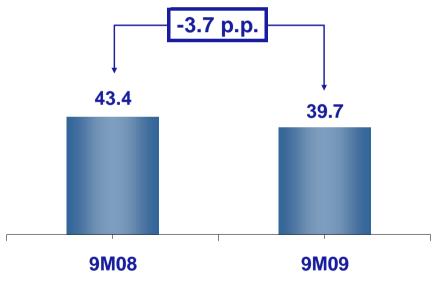


New benefits from the Transformation Plan . . .



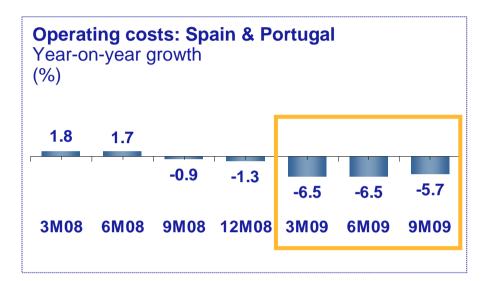




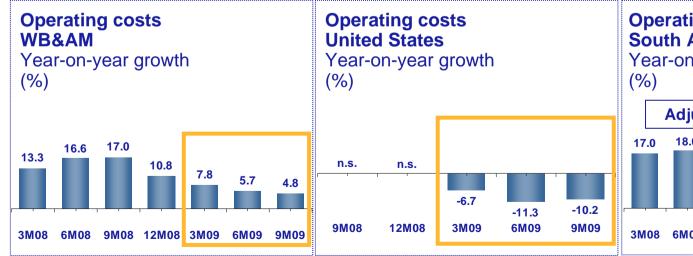


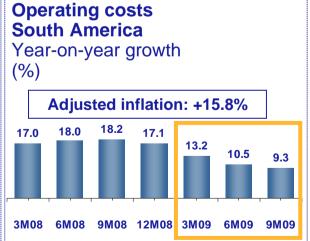


... especially in Spain, Mexico and United States



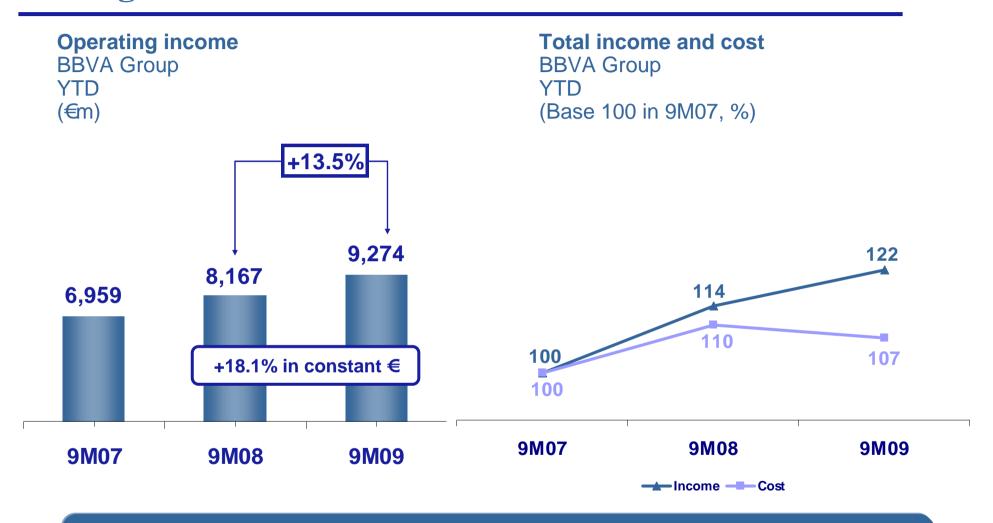








Strong growth of operating income, a critical management variable ...



both in terms of revenues and costs



... in all business areas ...

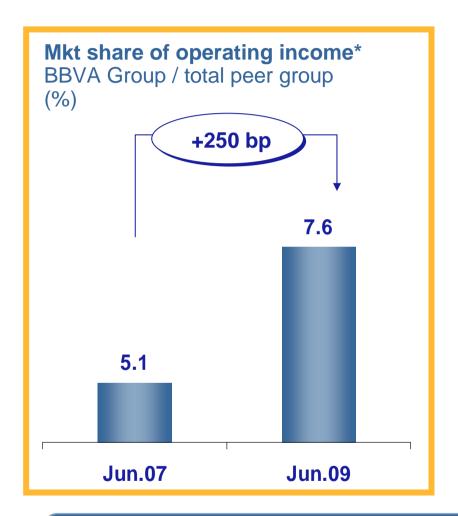
Operating income by business area

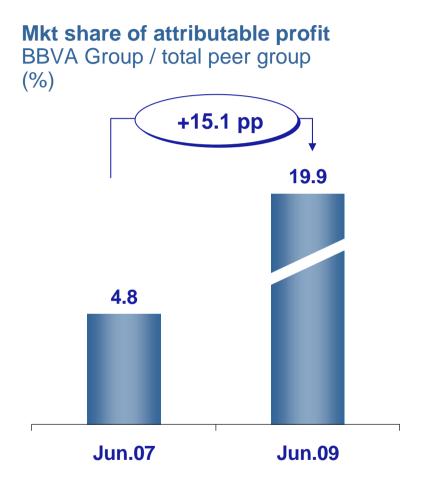
Year-on-year growth Constant € (%)





... confirming BBVA's relative strength ...

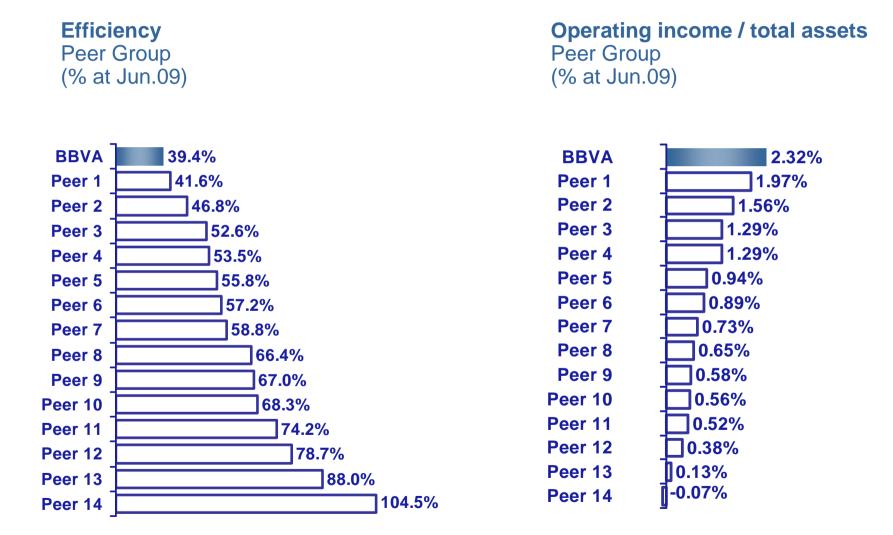




Gap widens during the crisis



... and confirming us as the leader in efficiency and profitability





Highly positive developments in 3Q09...

High recurrent earnings

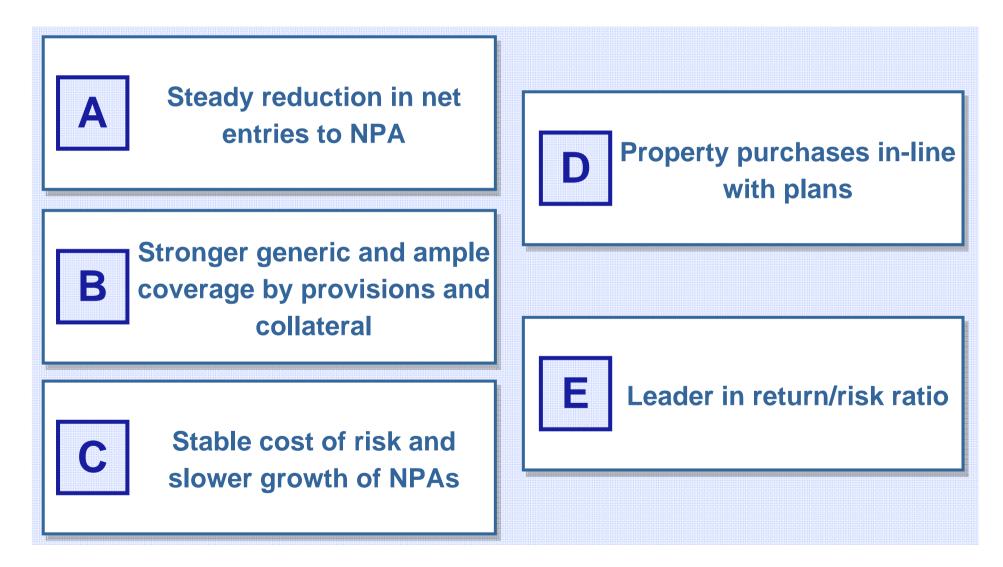
Excellent risk management

S Capital strength and superior profitability

Strong franchises – still growing



Appropriate risk management in each phase of cycle



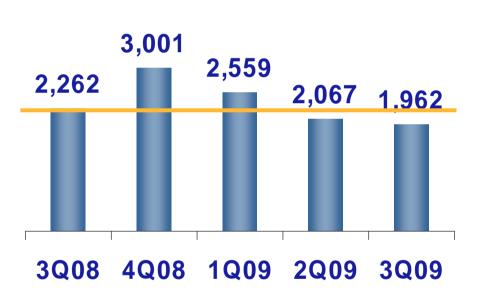




Steady reduction in net entries to NPA

Net entries to NPA

BBVA Group Quarter-on-quarter (€m)



Recoveries / entries to NPA

BBVA Group Quarter-by-quarter (%)



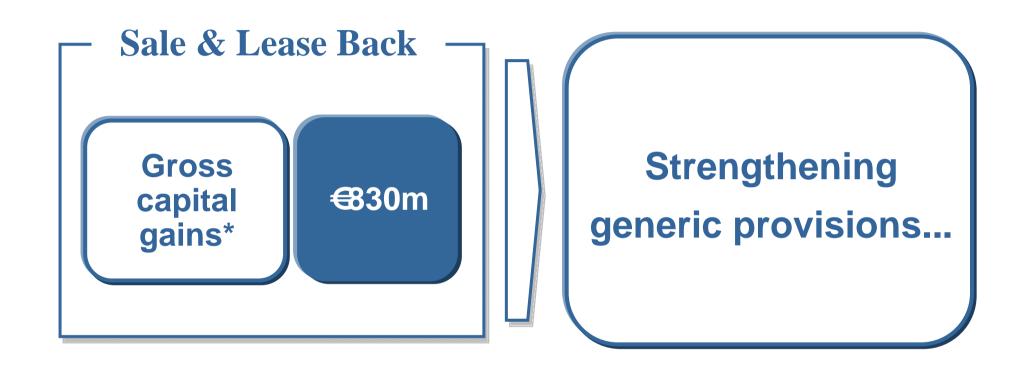
Lower net entries to NPA

Efficiency of debt recovery improves despite seasonal factor





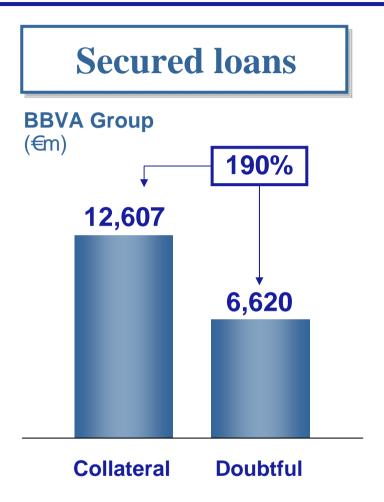
Stronger generic provisions . . .

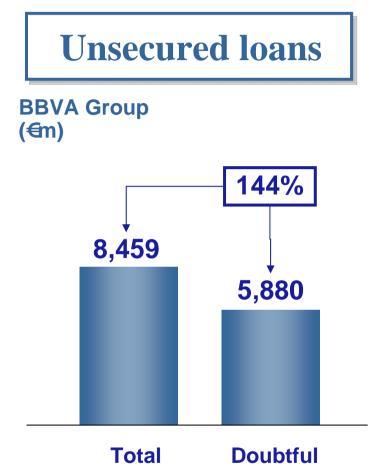


Total generic and substandard provisions: €4,655m



... and ample coverage by provisions and collateral





provisions*

BBVA Group coverage: 68%





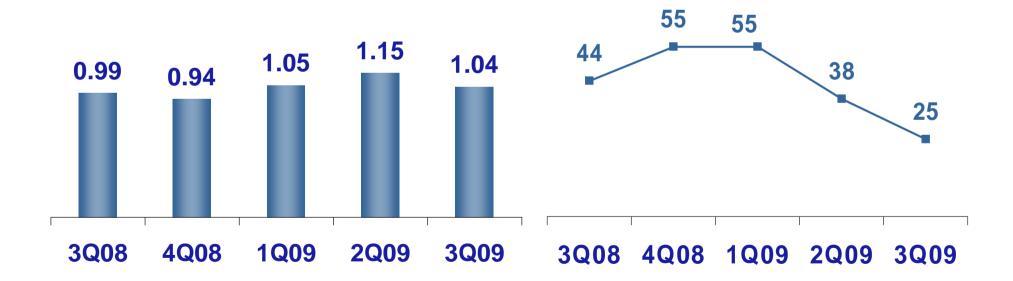
Stable cost of risk and slower growth of NPAs

Cost of risk

BBVA excl. additional generic provision Quarter-by-quarter (%)

NPA ratio BBVA Group

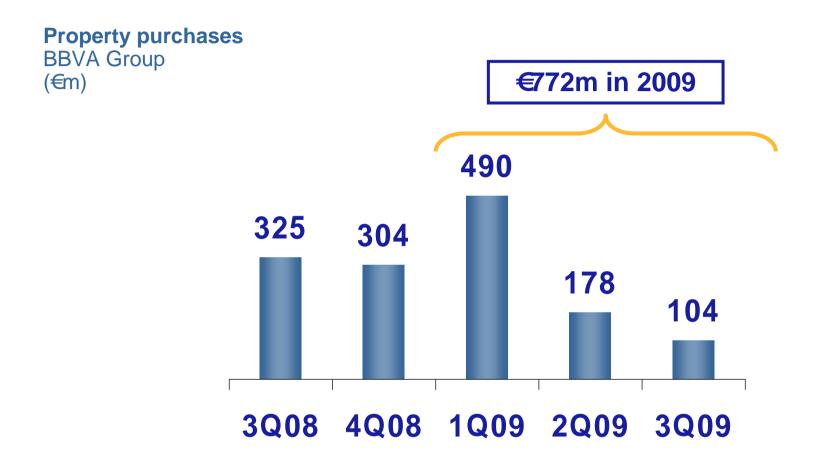
Quarter-by-quarter growth (Basis points)







Property purchases in-line with plans

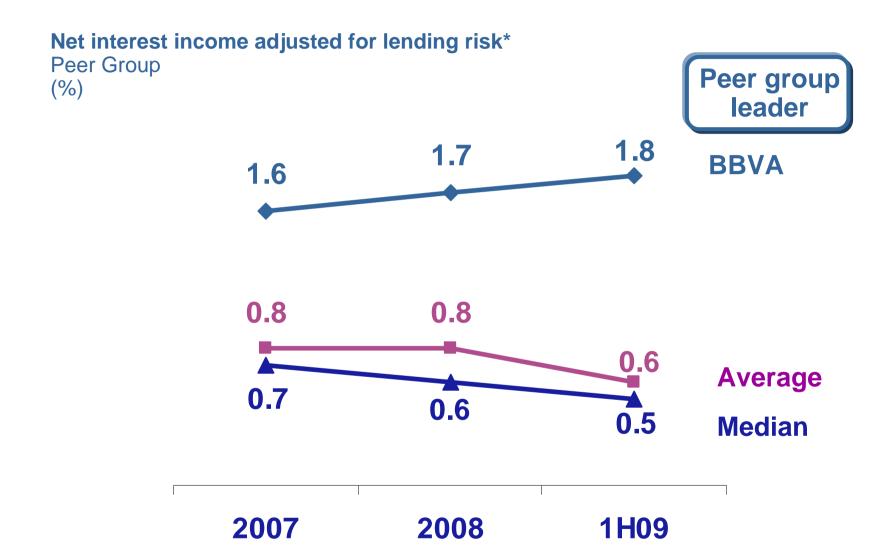


Total stock of properties (net): €1,094m 23% of coverage





E Leader in return/risk ratio





Highly positive developments in 3Q09 . . .

High recurrent earnings

Excellent risk management

3 Capital strength and superior profitability

Strong franchises – still growing



Recurrency of earnings...

Net attributable profit
BBVA Group excluding one-offs
(€m)

BBVA Group	Accum.	Annual Growth 9M09/9M08		Annual Growth 1H09/1H08
	9M09	Abs.	%	%
Net Interest Income	10,292	+ 1,694	19.7%	23.5%
Gross Income	15,378	+ 959	6.6%	7.8%
Operating Income	9,274	+ 1,106	13.5%	15.0%
Income Before Tax	5,950	- 91	-1.5%	-5.5%
Net Income	4,532	- 57	-1.2%	-1.8%
Net Attributable Profit	4,179	- 142	-3.3%	-4.4%

One-offs in 9M08 after tax: +€180m (Bradesco +€509m and early retirements -€329m)



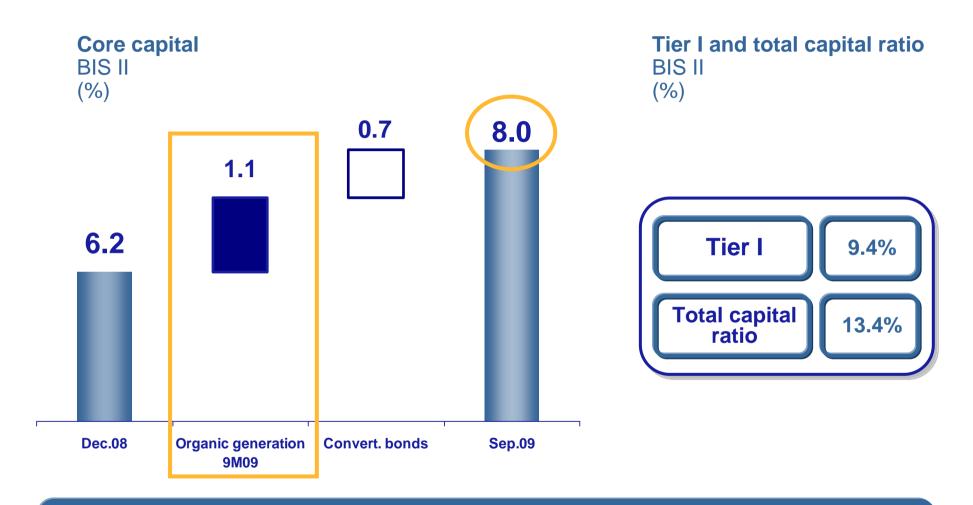
Recurrency of earnings...

Net attributable profit BBVA Group (€m)

BBVA Group	Accum.	Annual Growth 9M09/9M08		Annual Growth 1H09/1H08
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Gross Income	15,378	+ 959	6.6%	7.8%
Operating Income	9,274	+ 1,106	13.5%	15.0%
Income Before Tax	5,950	- 348	-5.5%	-10.9%
Net Income	4,532	- 236	-5.0%	-7.2%
Net Attributable Profit	4,179	- 322	-7.2%	-10.0%



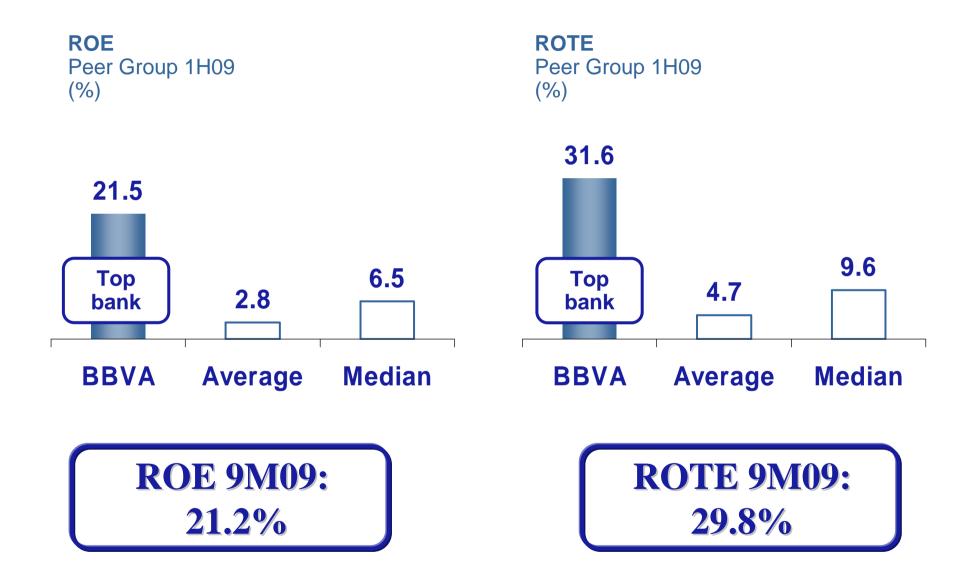
... and a sharp increase in core capital



Organic capital generated in the third quarter of the year 2009: about €1,000m



Exceptionally high levels of profitability . . .

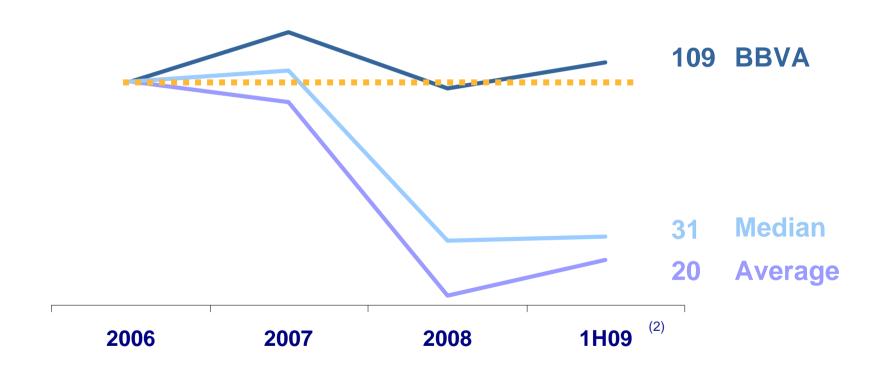




... which results in superior earnings per share

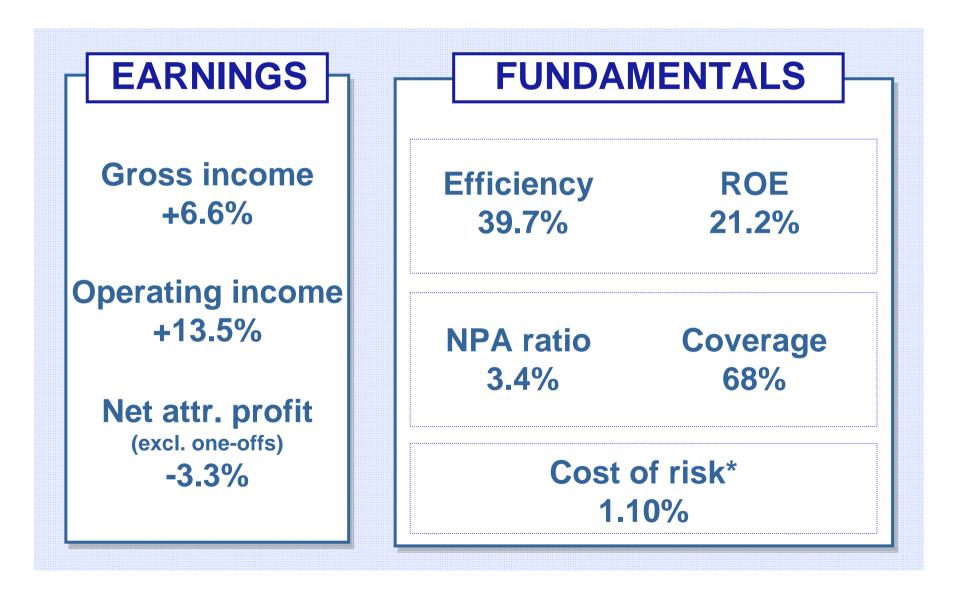
Earnings per share

Peer Group ¹ (Base 100 in 2006)





BBVA Group: key figures for 9M09





Highly positive developments in 3Q09 . . .

High recurrent earnings

Excellent risk management

Capital strength and superior profitability

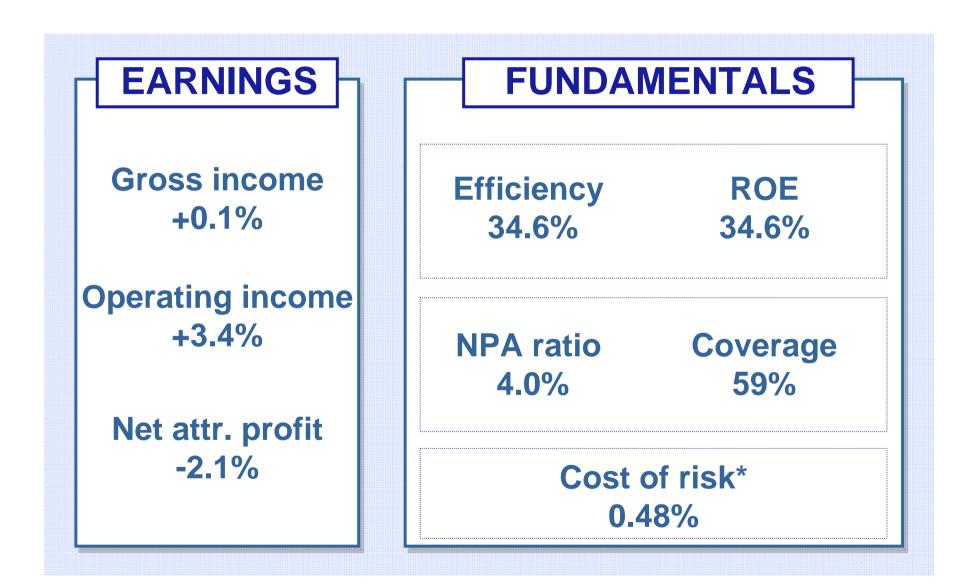
Strong franchises – still growing

Gains in all business areas

Spain & Portugal Wholesale Banking & Asset Management Mexico United States South America

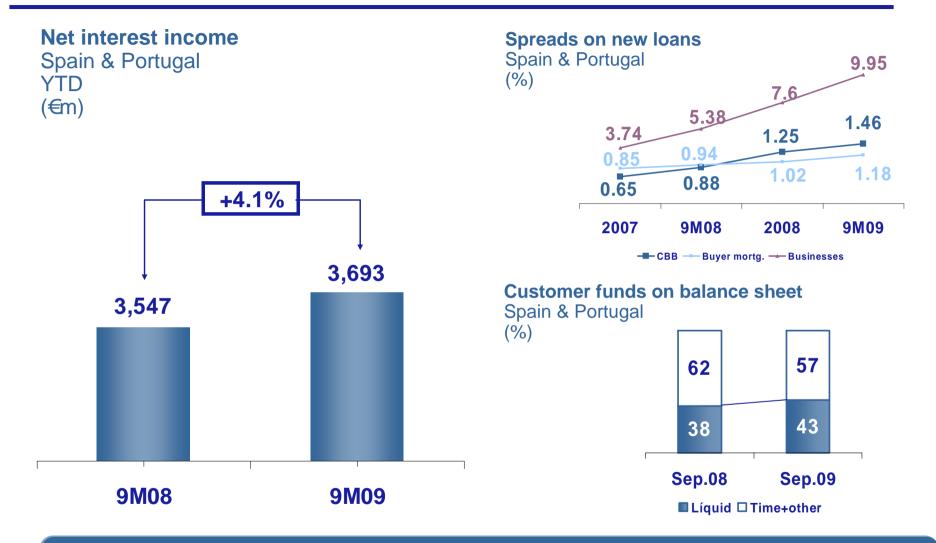


Spain & Portugal: key figures for 9M09





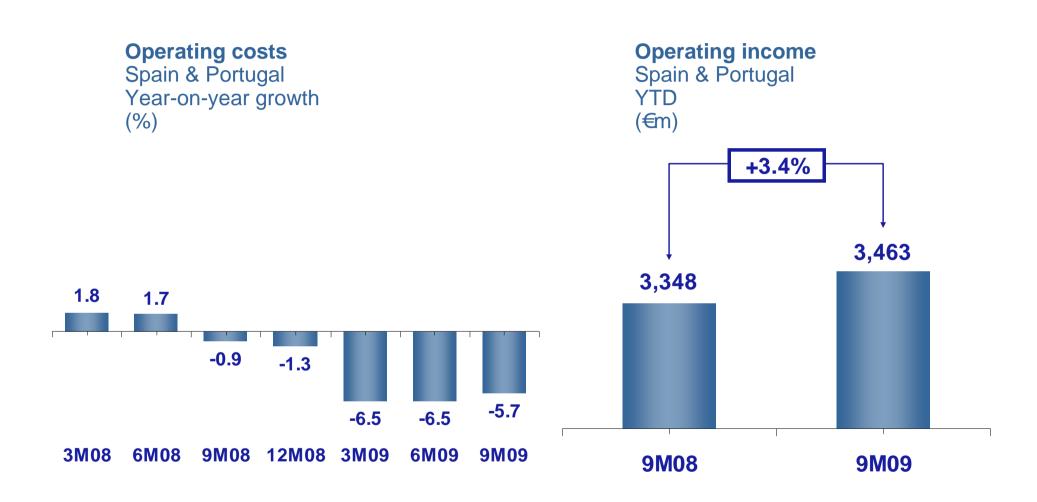
Spain & Portugal: highlights in 9M09



Appropriate pricing and anticipation of environment

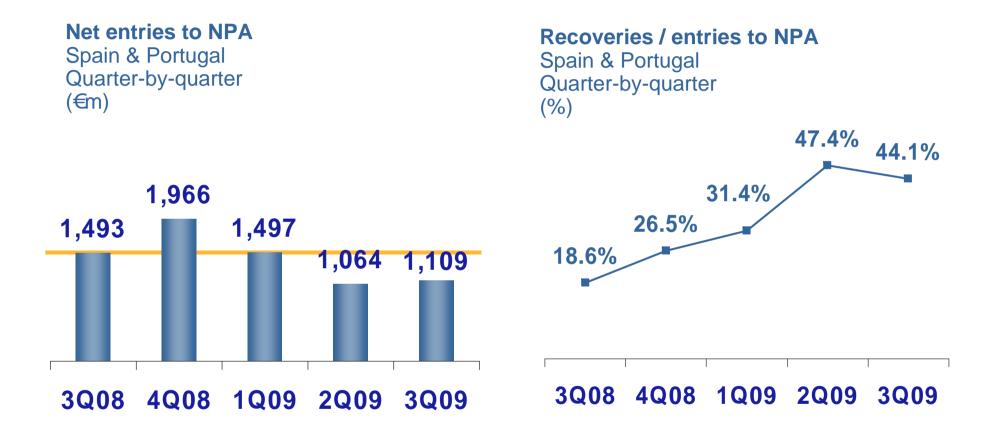


Spain & Portugal: highlights in 9M09





Spain & Portugal: net entries to NPA

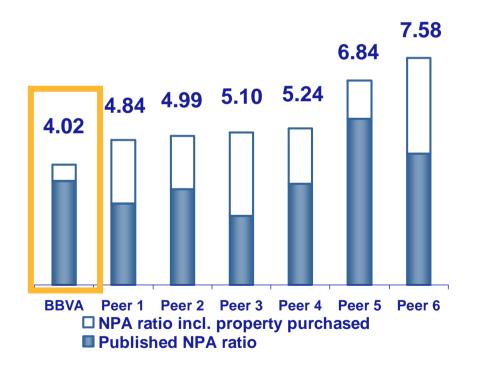


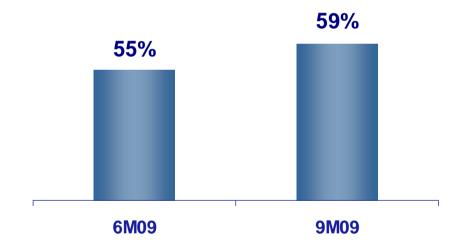
Gross entries to NPA down 2% in quarter but recovery decline in August (seasonal effect)



Spain & Portugal: superior risk management

NPA ratio Local Peer Group (%, June 2009) Coverage ratio
Spain & Portugal
(%)

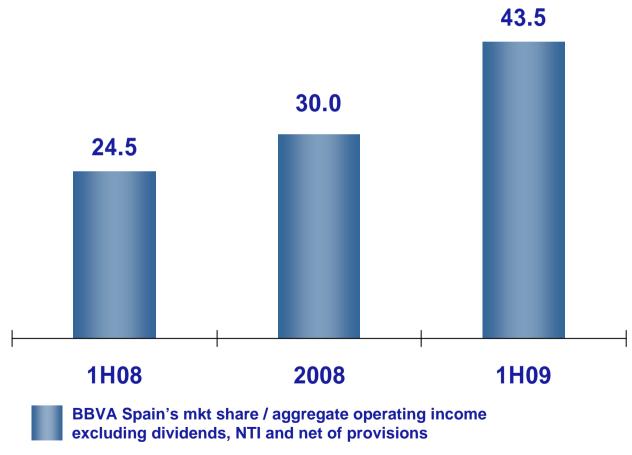






Spain & Portugal: we continue to strengthen our franchise

BBVA Spain's mkt share of recurrent operating income after provisioning*
(%)



^{*} Aggregate: BBVA Spain, SAN Spain (SAN + Banesto network), Popular, Sabadell, Caixa and Caja Madrid; includes Corporate Activities and WB&AM of BBVA Spain and SAN Spain.

BBVA Spain excludes Portugal and consumer finance.



Spain & Portugal: 9M09 earnings

(€m)

Spain & Portugal	Accum.	Annual Growth 9M09/9M08		Annual Growth 1H09/1H08
	9M09	Abs.	%	%
Net Interest Income	3,693	+ 146	4.1%	5.4%
Gross Income	5,293	+ 3	0.1%	1.3%
Operating Income	3,463	+ 114	3.4%	5.9%
Income Before Tax	2,672	- 79	-2.9%	-2.9%
Net Attributable Profit	1,877	- 40	-2.1%	-1.7%



Gains in all business areas

Spain & Portugal Wholesale Banking & Asset Management **Mexico United States South America**



WB&AM: key figures for 9M09

REVENUES

Gross income -5.6%

(excl. IHP: +10.7%)

Operating income

-9.1%

(excl. IHP: +12.6%)

Net attr. profit +3.7%

(excl. IHP: +54.1%)

FUNDAMENTALS

Efficiency 27.7%

ROE 25.9%

NPA ratio 0.8%

Coverage 118%

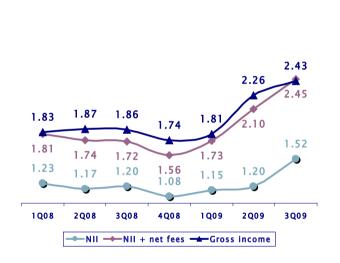


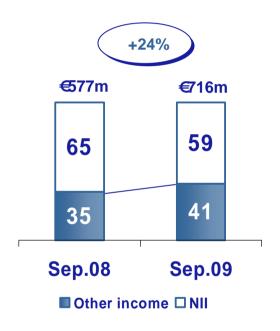
WB&AM: high quality revenues in C&IB

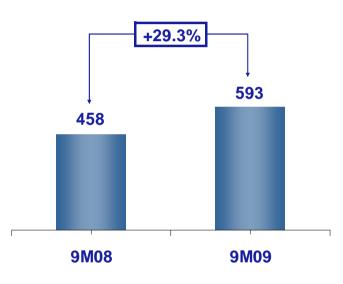
C&IBMargins on gross lending (%)

C&IBBreakdown of gross income (%)

C&IBOperating income
YTD
(€m)



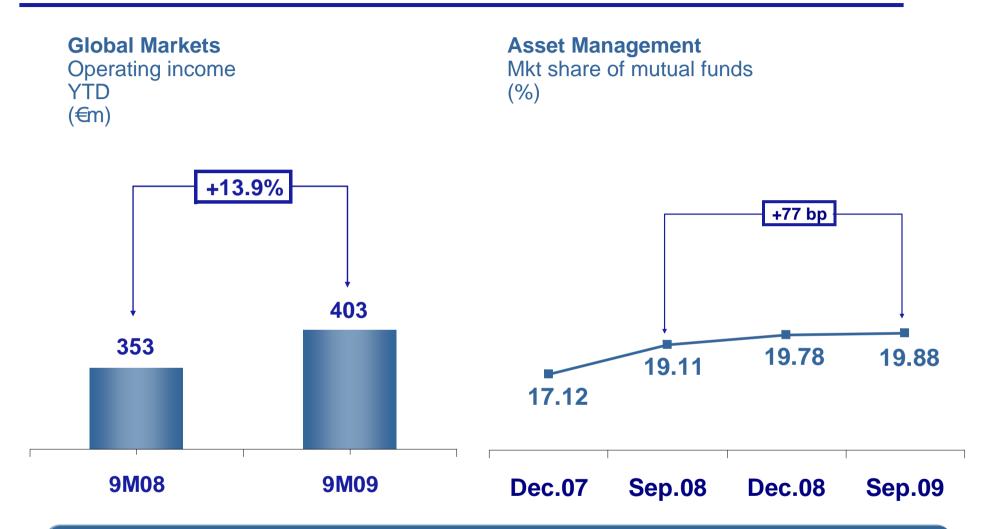




Net fee income in C&IB: +53%



WB&AM: recurrent operating income in Markets



Growth of customer revenues in Global Markets Europe (excl. Spain) +70%

WB&AM: 9M09 earnings

(€m)

Wholesale Banking & Asset Management	Accum.	Annual Growth 9M09/9M08		Annual Growth 1H09/1H08
	9M09	Abs.	%	%
Gross Income	1,403	- 83	-5.6%	0.2%
Operating Income	1,015	- 101	-9.1%	-1.6%
Income Before Tax	1,066	+ 147	16.0%	6.7%
Net Attributable Profit	770	+ 27	3.7%	-3.3%

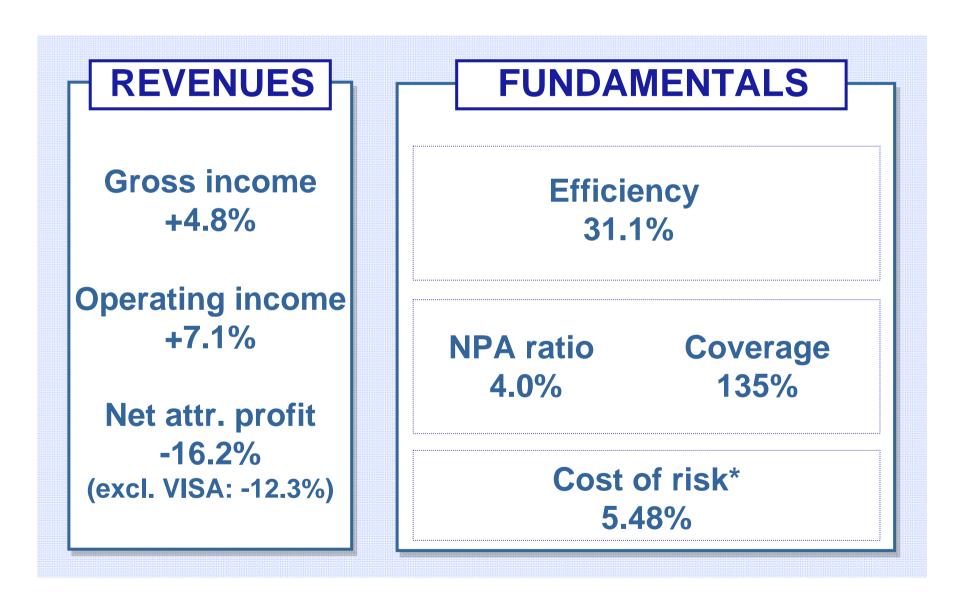
Operating income excl. IHP: €952m (+12.6%) Net attrib. profit excl. IHP: €718m (+54.1%)

Gains in all business areas

Spain & Portugal Wholesale Banking & Asset Management Mexico **United States South America**



Mexico: key figures for 9M09

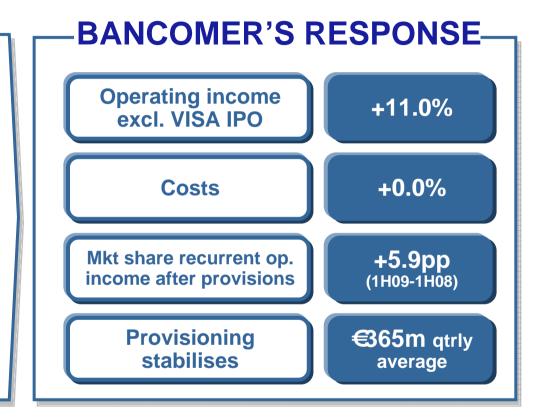




Mexico: highlights in 9M09

Maximum stress scenario: GDP drops 6.8% (Jun.09 vs Dec.08)

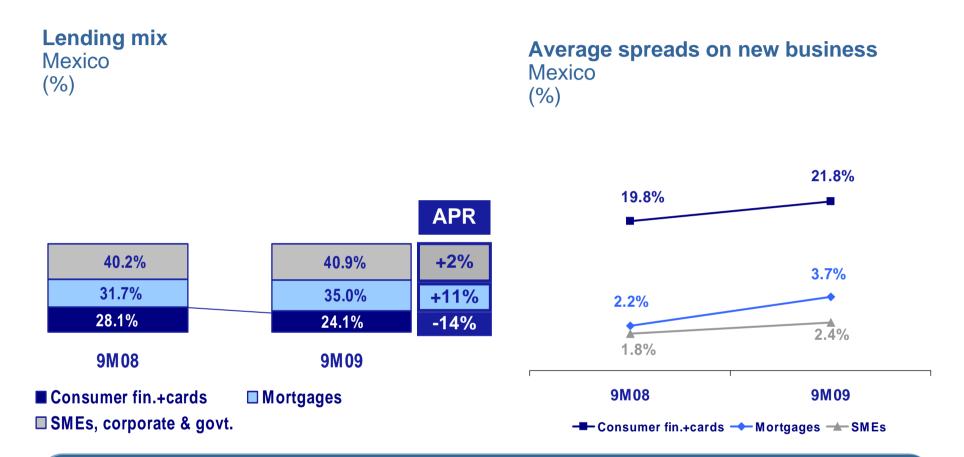
> Portfolio mix (9M09 - 9M08) Consumer fin. + cards: -4 pp



Recurrent generation of earnings despite pressure on revenues and high provisions



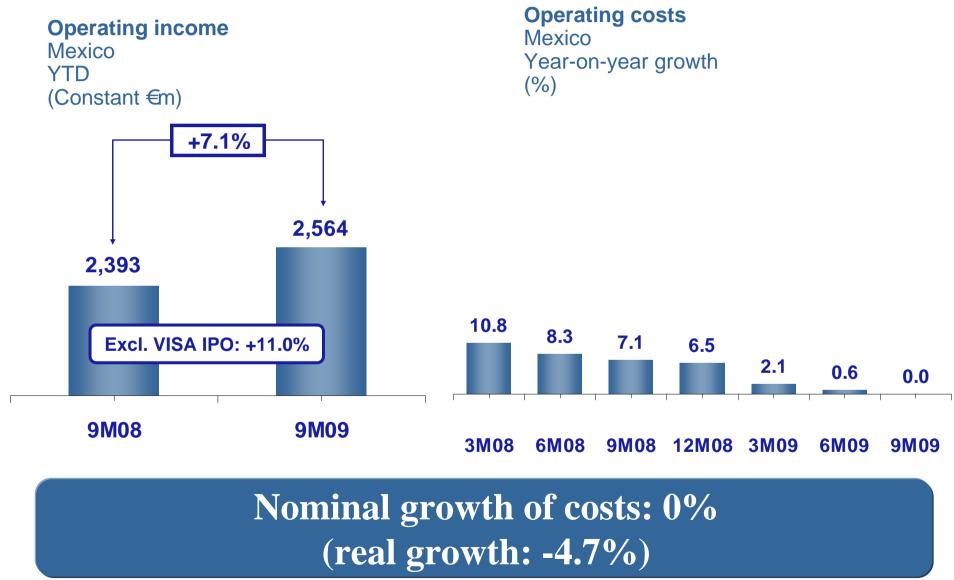
Mexico: highlights in 9M09



Plus strong mkt share gains in liquid funds in last 12 months (+158bp) and growth of other funds (current & savings: +18.4%; time deposits: +9.4%)



Mexico: highlights in 9M09



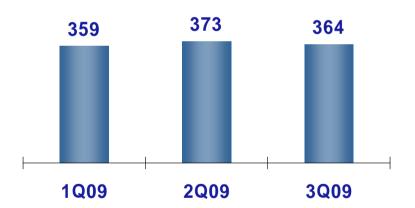
Mexico: superior performance of the cost of risk

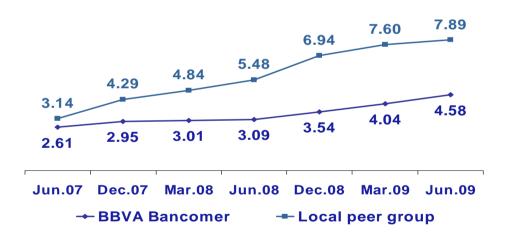
Loan-loss provisions

Mexico Quarter-by-quarter (Constant €m)

Cost of risk

Local peer group (%)





NPA ratio: 4.0%



Peers: Banamex, Santander, HSBC and Banorte in accordance with local information and accounting rules.



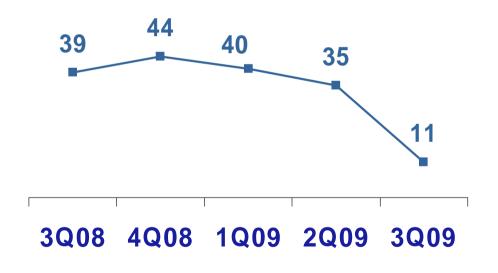
Mexico: NPA ratio improves...

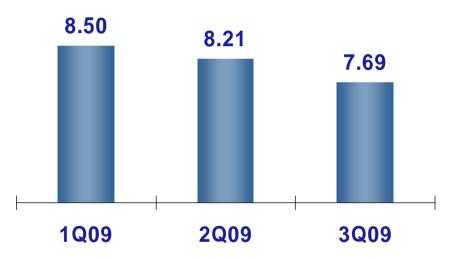
NPA ratio

Mexico Quarter-by-quarter growth (Basis points)

NPA ratio

Mexico – consumer fin. & cards (%)



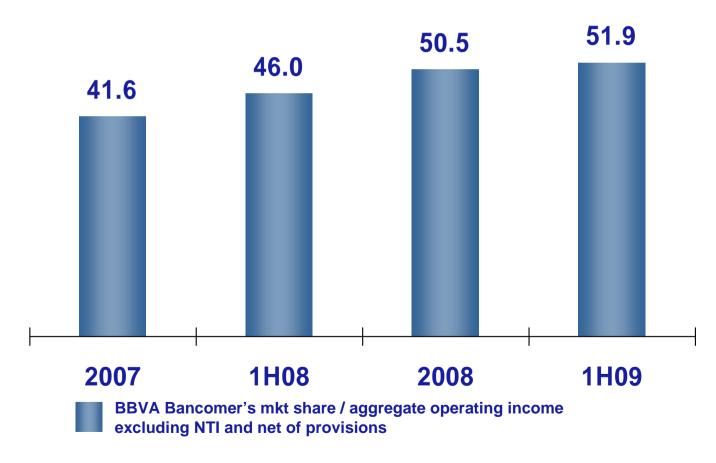


... especially in consumer finance



Mexico: we continue to strengthen our franchise

BBVA Bancomer's mkt share of recurrent operating income after provisioning (%)



^{*} Aggregate: Bancomer, Banamex, Santander, Banorte, HSBC. In Mexican pesos. Local criteria and accounting rules.



Mexico: 9M09 earnings

(Constant €m)

Mexico	Accum.	Annual Growth 9M09/9M08		Annual Growth 1H09/1H08
	9M09	Abs.	%	%
Net Interest Income	2,505	+ 93	3.9%	5.2%
Gross Income	3,722	+ 170	4.8%	4.5%
Operating Income	2,564	+ 170	7.1%	6.4%
Income Before Tax	1,443	- 281	-16.3%	-17.4%
Net Attributable Profit	1,101	- 214	-16.2%	-13.3%

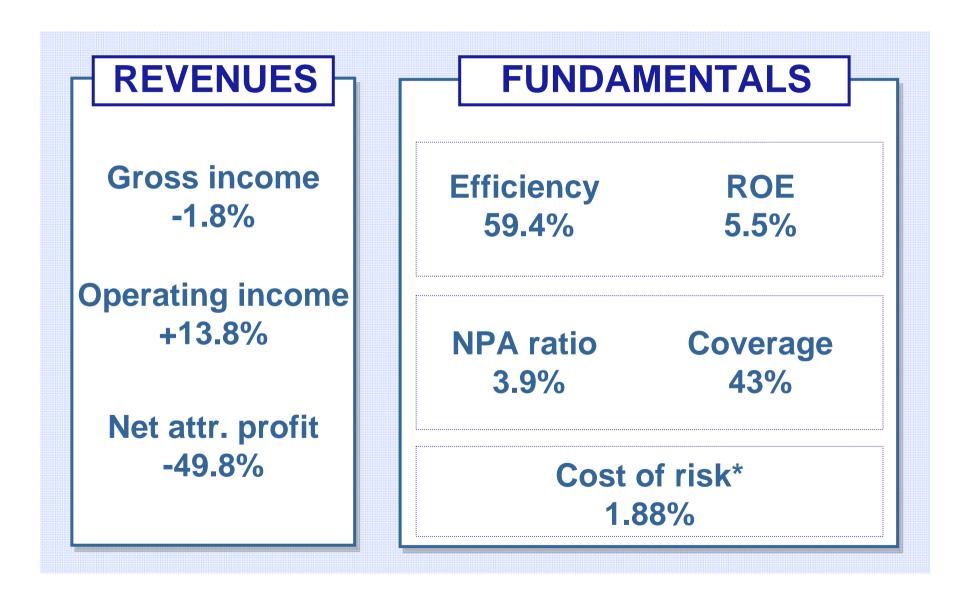


Gains in all business areas

Spain & Portugal Wholesale Banking & Asset Management Mexico United States South America



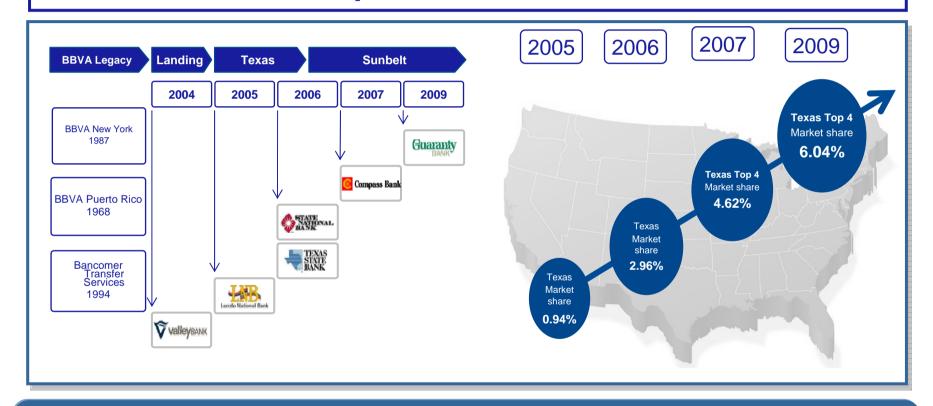
United States: key figures in 9M09





United States: capitalising on opportunities

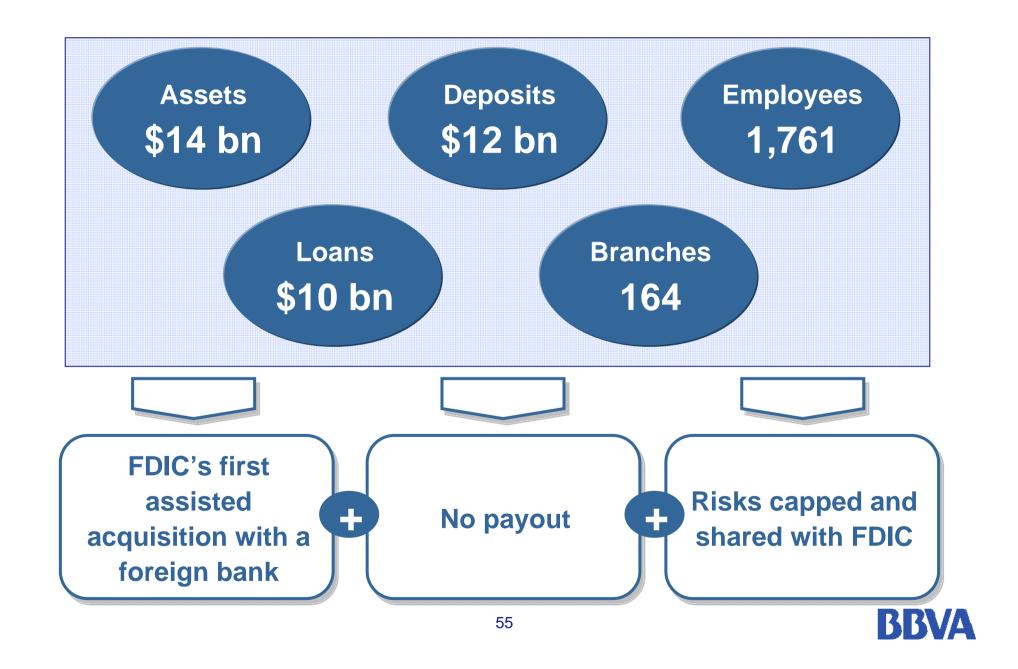
Proven ability to recognise opportunities in periods of both expansion and recession



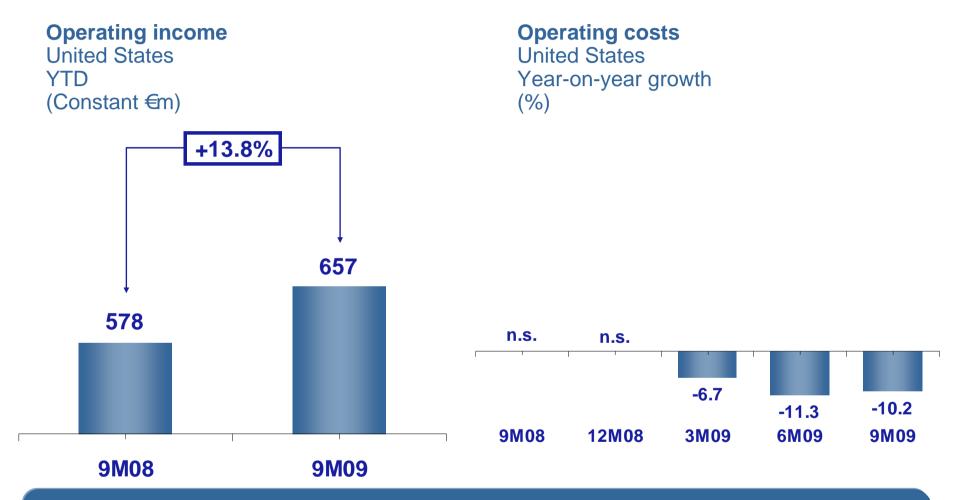
Coherent strategy, able to generate value in the long term



United States: absorption of Guaranty Bank



United States: highlights in 9M09

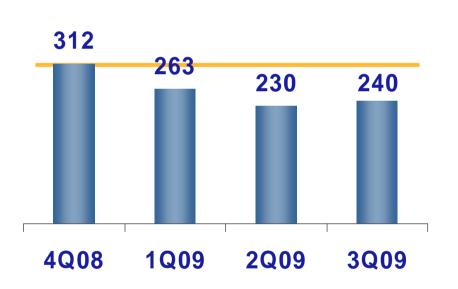


Guaranty Bank's September earnings incorporated: €7m operating income

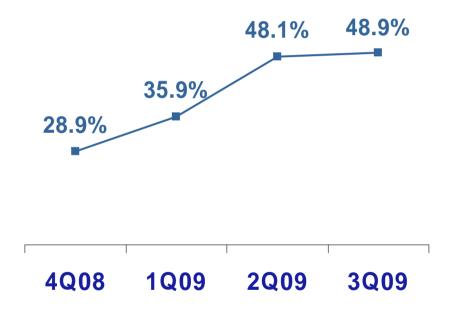


United States: net entries to NPA stabilise

Entries to NPA, net of recoveries
BBVA Compass
Quarter-by-quarter
(€m)



Recoveries / entries to NPA BBVA Compass Quarter-by-quarter (%)



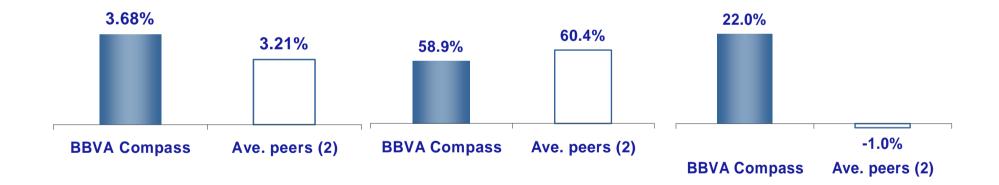
Recoveries improving



United States: superior performance

Net interest margin ¹ BBVA Compass 3Q09 (%) Efficiency ¹
BBVA Compass 3Q09
(%)

Operating income ¹ BBVA Compass Growth: 3Q09 / 3Q08 (%)





United States: 9M09 earnings

(Constant €m)

USA	Accum.	Annual Growth 9M09/9M08		Annual Growth 1H09/1H08
	9M09	Abs.	%	%
Net Interest Income	1,100	+ 28	2.6%	2.1%
Gross Income	1,620	- 30	-1.8%	-6.4%
Operating Income	657	+ 80	13.8%	2.3%
Income Before Tax	150	- 152	-50.3%	-54.7%
Net Attributable Profit	103	- 102	-49.8%	-54.8%

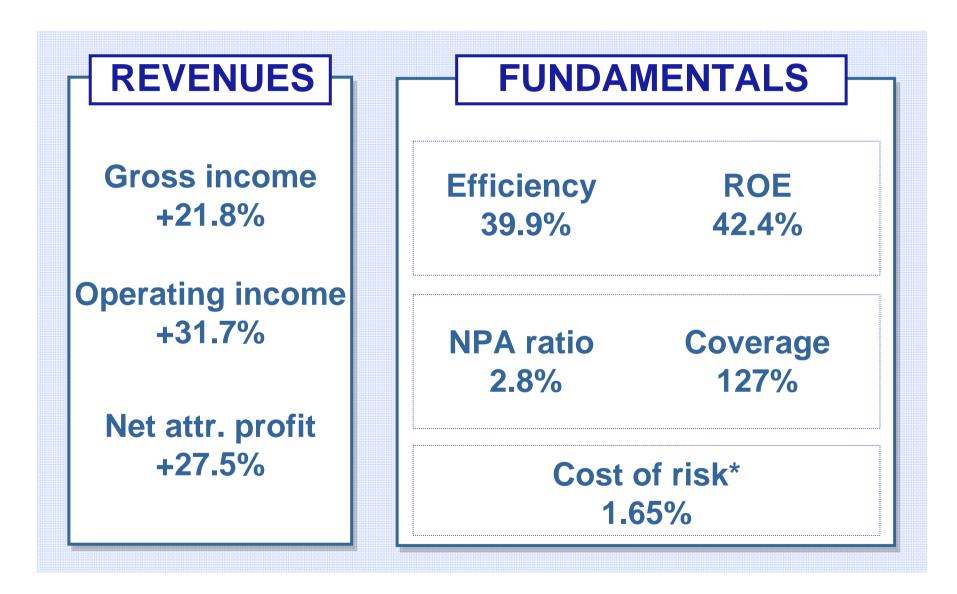


Gains in all business areas

Spain & Portugal Wholesale Banking & Asset Management Mexico United States South America



South America: key figures in 9M09



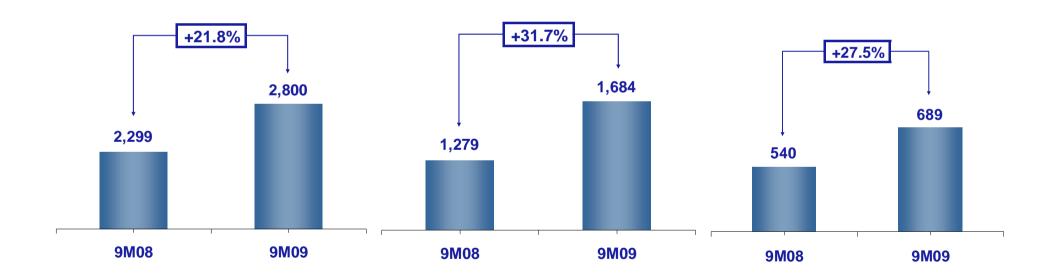


South America: highlights in 9M09

Gross incomeSouth America
YTD

(Constant €m)

Operating income South America YTD (Constant €m) Net attributable profit
South America
YTD
(Constant €m)



Superior performance despite crisis



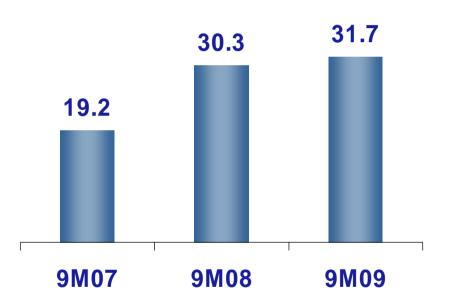
South America: highlights in 9M09

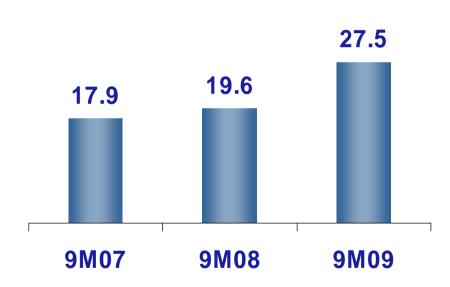
Operating income

South America Year-on-year growth (%)

Net attributable profit

South America Year-on-year growth (%)

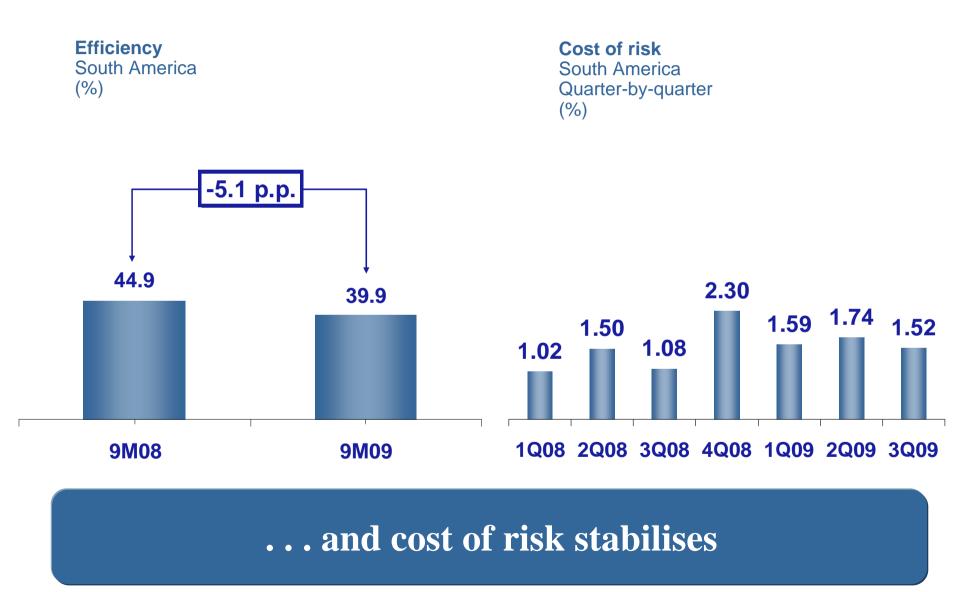




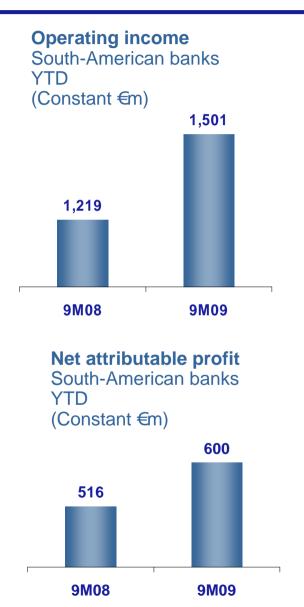
Growth nearing record levels



South America: important improvement in efficiency . . .

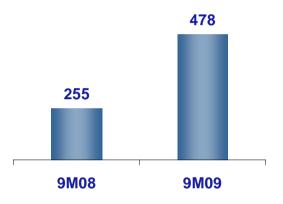


South America: excellent earnings by banks, pensions and insurance



Operating income

Pensions and insurance America* YTD (Constant €m)



Net attributable profit

Pensions and insurance
America*
YTD
(Constant €m)

162

9M08

9M09



South America: another Bancomer

(€bn and €m)	BBVA Mexico		
Assets	60.2	42.0	
Customer loans (gross)	26.6	24.5	
Deposits	27.8	29.9	
Profit before minorities	1,103	1,049	



South America: 9M09 earnings

(Constant €m)

South America	Accum.	Annual Growth 9M09/9M08		Annual Growth 1H09/1H08
	9M09	Abs.	%	%
Net Interest Income	1,822	+ 246	15.6%	17.8%
Gross Income	2,800	+ 500	21.8%	22.2%
Operating Income	1,684	+ 405	31.7%	31.3%
Income Before Tax	1,365	+ 304	28.6%	26.7%
Net Income	1,049	+ 241	29.8%	30.6%
Net Attributable Profit	689	+ 149	27.5%	29.4%

South America, another Bancomer



Conclusions

Strength of earnings

Net attrib. profit: €4,179m

Sustained EPS at 2008 levels

Operating income is solid and growing

Stable cost of risk

Superior performance in all franchises

Strength of fundamentals

Core capital: 8.0%

(110bp generated organically in last nine months)

Strengthening generic provisions with capital gains

Leader in efficiency and profitability





Strength of earnings and fundamentals

Third quarter 2009

Madrid, October 27th 2009

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